



Newsletter

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Brian Frenzel
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Dinner Details

Date: Wed., Mar. 15, 2006

Place: Los Altos Golf and Country Club

Time: 6:15—9:00 pm

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Introduction

Based on significant feedback over the last couple of years we have decided to move our annual Summer Solstice party. Our member Tom Fogarty was always gracious enough to host our event at his lovely vineyard atop Skyline drive. Its commanding and gorgeous sunset views of the Bay came at the price of a windy drive down the hill, in the dark, and after a few glasses of wine. The views and ambience of the Fogarty Vineyard are irreplaceable but we hope to be responsive to member feedback by holding this event at a more accessible location. After gathering feedback from a score of our members, we selected the renowned Kohl Mansion in Burlingame for this summer's event. Commissioned by Frederick Kohl in 1912, the Kohl Mansion was built on 40 acres of oak woodlands in Burlingame. The building is a National Historical Landmark and has been seen in several Hollywood movies. Our Summer Solstice Party is June 21, 2006; watch for our "save the date" invitations.

Three deals have imminent closings with Band member interest. More details are in the Company Update Section for anyone interested in Clean Coal Technologies (November, 2005 dinner) and ShotSpotter (January, 2006 dinner). Before the Call, (January, 2006 dinner) the salesforce.com market intelligence and integration software company, has \$1.5M hard circled for a first close that is occurring while this newsletter goes to press. About \$700K is coming from the Band and there is an additional \$150K reserved for a second close made up exclusively of Band members. If this reserved amount is not spoken for within a week, it will be passed on to interested non-members; if you wish to participate, it is critical that you email me immediately with your indication of interest.



This month's member talk will be given by Dr. David Deacon. Dave founded Sparkolor, which developed a low cost planar hybrid manufacturing technology for electro-optic components. After raising ~\$15M in venture capital he eventually sold Sparkolor to Intel. Before Sparkolor, he founded the flexible display company Gemfire, where he raised more than \$10M from Kleiner Perkins, Mohr Davidow, Kodak, and LG Electronics. Dave has a Ph.D. in Physics from Stanford and two B.S. degrees, in Physics and Electrical Engineering, from MIT. He has 82 publications, 46 issued patents, and is fluent in French! Dave's experience as a serial entrepreneur and active angel investor provides plenty of fodder for a talk on what he has learned about innovation and investing entitled: "An Adventure in Hardware Development".

Finally, please check the "Events" section at the end of this newsletter for several events of interest. Our member Stewart Sonnefeldt has arranged for a \$100 discount for Band members interested in attending this years Cleantech Forum and member Dave Deacon is facilitating anyone who wishes to listen in to a teleconference on the important details of equity based incentive compensation.

- Ian